

# **Newsletter # 1**

**3/19/2013**

We have been in a new era of Agriculture. In the last two years we have seen \$8.00 corn, \$16.00 soybeans and \$16,000 per acre irrigated land in Nebraska. Many people have been very negative toward this time of boom, many others seem to feel like there is no limit.

We at the Austin Company try to be realistic, in that good times are generally followed by some bad times. No one can predict when and to what extent these times will be, so some caution is needed.

In our 66 years of farm management we have tried to take a position of low risk for our clients. In viewing the results over the past ten years, I believe most of our clients have been pleased and well served by this approach.

If you as a landowner have any questions pertaining to your farm and the operation of this farm, please feel free to contact us with your questions. There is no obligation and no charge for this contact.

Thank you,

Bill White, President